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EXPOCORZA
T R A D I N G C O M P A N Y

CATALOGUE 2021



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OUR COMPANY

Exporcorza has been proudly family-owned trading company for over 25 years. From national supplier and retailer leader in Ecuador to an exporter impulsed nowadays by the second generation of the family Córdova Zapata. Our business looks towards economic growth and sustainable development inspired by our values which give us the freedom to think in long-term commitments to our customers and partners.

Our **mission** is to provide our customers with high-quality products and services by bridging the gaps between customers and producers. We work directly with them to ensure the right products are delivered and to create progress of our people.

Our **vision** is to be recognized as a leading trading company with business sustainability through robust commercial relationships, high-quality production processes and development of unique Ecuadorian products.

Ma. Isabel Córdova
CEO
EXPOCORZA CIA. LTDA.



The core principles of our business are:

1. **QUALITY** of products and contributions to customers, partners and people.
2. **RESPONSIBILITY** for our actions, business decisions and environmental concerns.
3. **HONESTY** during every act we develop.
4. **EFFICIENCY** to use our resources to the maximum level.

OUR PRODUCTS



01 CHIPS/SNACKS PLANTAIN, CASSAVA, & SWEET POTATO

Delicious snacks from the Ecuadorian tropical coast. Their nutritional benefits may join you in meetings with family and friends or kid's lunch.

02 SAUCES

The exquisite assortment of our sauces are produced with high quality ingredients to captivate you with a variety of textures and aromas.



PLANTAIN CHIPS



PRODUCT DESCRIPTION

Delicious snack made from green plantains, *Musa acuminata* var. *balbisiana*, variety Barraganete. The raw material is cultivated by small producers at the Ecuadorian coast. Our work allows us to pay them a fair price for the raw material with the highest quality standards letting us to guarantee a business model focused in sustainable development with the population that lives from this crop.

The chips are considered a source of starches and fibre with low sugar level. During the production, the raw plantain is cut in rounded slices and fried in vegetable oil with no added chemicals or preservatives. The product has 2 mm wide and 2.5 cm in diameter. We believe that innovation, high-quality equipment and technology is the key to ensure the best product to our clients.

PLATANITOS are ideal to enjoy as snacks during meetings, lunch, walks and lunch for children. The use of PLATANITOS in your cuisine can bring the Latin American flavor to your table. They are perfect for dipping with guacamole, variety of sauces or hummus.





5 Reasons to buy Platanitos and include it in your inventory

1 High profitability

1

With Platanitos you can receive a high return of high return of approx. 7 - 38 dollar/box according to the volume and presentation of your purchase.

2 Competitive product for growing market

2

Plantain chips are gluten-free. This snack is a perfect alternative for patients suffering from celiac disease. Europe registers a rise in demand of around 11% for gluten- free products.

3 Nostalgic flavor

3

There is an attractive market for plantain snacks. Around 4.5 million Latin-American people live permanently in Europe. Most of them know this type of snack and consume it with their families and friends.

4 Natural and nutritious food

4

Platanitos is produced from green fresh plantains without preservatives. Plantain chips are a rich source of energy trans fat free, carbohydrates, and fibre. This snack contains vitamins A, C, and B-6, magnesium and potassium.

5 Sustainability as a core value

5

Plantain producers are part of a sustainable business model and receive a fair price for the raw material. Platanitos has HACCP certification and complies with Ecuadorian national rules related to labor, environment and accountability.



PRODUCT	Weight (g/Unit)	Bag/box	Bags/ pallet	Bags / 20 FT Container
PLATANITOS ORIGINAL, NATURAL SWEET, SWEET SPICY, EXTRA SPICY	35	120	3,360	30,240
	70	60	1,680	15,120
	150	30	840	7,560
	350	15	420	3,780
	1000	8	224	2,016
	3000	2	56	504
Shelf life: 12 months				

Export Details		
Boxes / Pallet	28	Pallet measurements (1.2mx1m) - Max. height 2.20 m
Pallets / 20 ft Container	9	20 ft container (dry)
Boxes / 20 ft Container	252	20 ft container (dry)
Box measurements (cms)	60 x 50 x 30	3 layers box
Production time	7	days / 20 ft container

CASSAVA CHIPS



PRODUCT	Weight (g/Unit)	Bag/box	Bags/ pallet	Bags / 20 FT Container
CASSAVA LIGHTLY SALTED - WHITE BRAND	35	120	3,360	30,240
	70	60	1,680	15,120
	150	30	840	7,560
	350	15	420	3,780
	1000	8	224	2,016
	3000	2	56	504
Shelf life: 12 months				

Export Details		
Boxes / Pallet	28	Pallet measurements (1.2mx1m) - Max. height 2.20 m
Pallets / 20 ft Container	9	20 ft container (dry)
Boxes / 20 ft Container	252	20 ft container (dry)
Box measurements (cms)	60 x 50 x 30	3 layers box
Production time	15	days / 20 ft container

SWEET POTATO CHIPS



PRODUCT	Weight (g/Unit)	Bag/box	Bags/ pallet	Bags / 20 FT Container
SWEET POTATO ORIGINAL, NATURAL SWEET, SWEET SPICY, EXTRA SPICY - WHITE BRAND	35	120	3,360	30,240
	70	60	1,680	15,120
	150	30	840	7,560
	350	15	420	3,780
	1000	8	224	2,016
	3000	2	56	504

Shelf life: 12 months

Export Details		
Boxes / Pallet	28	Pallet measurements (1.2mx1m) - Max. height 2.20 m
Pallets / 20 ft Container	9	20 ft container (dry)
Boxes / 20 ft Container	252	20 ft container (dry)
Box measurements (cms)	60 x 50 x 30	3 layers box
Production time	15	days / 20 ft container

SAUCES



DON JOAQUÍN *gourmet*

Don Joaquín brings you the more exquisite flavors with tradition. Through time Don Joaquín has created, developed and perfected flavors, aromas and textures, guaranteeing the best quality by using selected 100% Ecuadorian products.

Their work promotes the production of local fruits. The variety of fruits such as tamarind, orange, pineapple, passion fruit, bananas, strawberry, blackberry, naranjilla and tamarillo allows them to provide hot pepper sauces, sauces, caramels and jams for all tastes.

Don Joaquín, 2020





PRODUCT	Presentation (Oz)	LxWxH Box (cm)	Weight BOX (Kg)	PALLET Boxes	WEIGHT Pallet (Kg)
Hot pepper sauce with pineapple	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Hot pepper sauce with passion fruit	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Hot pepper sauce with tamarindo	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Hot pepper sauce with naranjilla	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Hot pepper sauce with strawberry	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Hot pepper sauce with blackberry	5,55 fl Oz (164 ML) x 12 u	22 x 16.5 x 19.5	4.18	240	1003
Ground hot pepper	7,76 Oz (220 G) x 12 u	22 x 16 x 20	5.39	240	1294
Hot pepper paste	7,76 Oz (220 G) x 12 u	22 x 16 x 20	5.39	240	1294
Jalapeño hot peper sauce	7,76 Oz (220 G) x 12 u	22 x 16 x 20	5.39	240	1294
Habanero hot pepper sauce	7,76 Oz (220 G) x 12 u	22 x 16 x 20	5.40	208	1294
Tuna Dip	8.29 Oz (235 G) x 12 u	30 x 22 x 13	5.40	208	1123
Mayonnaise with tomato and basil	8.82 Oz (250 G) x 12 u	30 x 22 x 13	5.60	208	1165
Mayonnaise with jalapeño and pepper	8.65 Oz (245 G) x 12 u	30 x 22 x 13	5.50	208	1144
Chimichurri sauce	8.29 Oz (235 G) x 12 u	30 x 22 x 13	5.40	208	1123
Banana and orange jam	10,2 Oz (290 G) x 12	23.5x16x19	5.69	216	1229
Banana and passion fruit jam	10,2 Oz (290 G) x 13	23.5x16x19	5.69	216	1229
Cappuccino caramel	9,7 Oz (275 G) x 12	23x16x19	5.40	216	1166
Caramel with coconut	9,7 Oz (275 G) x 12	23.5x16x19	5.40	216	1166

EXPORT DETAILS		
Minimum Order Quantity (MOQ)	1 pallet	1000 kg
Boxes / Pallet	208-240	Depends on the product
Pallets / 20 ft Container	9	110x110x186 cm
Boxes / 20 ft Container	1800-2160	Depends on the product



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For more information and quotation, please contact:



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